

THE STATE OF TEXAS §
COUNTY OF ANDERSON §
CITY OF PALESTINE §

The Real Estate Committee of the City of Palestine convened in a Special Meeting on Thursday, March 7, 2019 at 12:00 p.m., in the City Hall Conference Room, 504 N. Queen Street, Palestine, Texas, with the following people present: Chair Brenda Walker, and Committee Members Larry Web and Edwin Link.

Staff present: City Secretary Teresa Herrera, and City Manager's Administrative Assistant Hilda Moeller.

Others present: PEDC Director Gayle Cooper and Council Member Dana Goolsby.

Committee Member Ann Connor was absent.

CALL TO ORDER - SPECIAL MEETING

With a quorum present, Chair Brenda Walker called the Special Meeting to order at 12:03 p.m.

BOARD DISCUSSION AND ACTION

Review proposals received RFP-04-18 Commercial Real Estate Services.

Members discussed the following proposals:

J. Beard,	10077 Grogan's Mill Rd, The Woodlands, TX 77380
Retail Solutions	7320 N Mopac Expressway # 101, Austin, TX 78731
SRS	https://srsre.com/
Mission Capital	1120 S. Capital Texas Hwy # 150, Austin, TX 78746
EDGE	5950 Berkshire Lane # 700, Dallas, TX 75225
Staples Property Group LLC	103 E Oak, Palestine, TX 75801

The committee mentioned that the level of detail and knowledge of the project demonstrated on EDGE's presentation was far above the other proposals. It was also pointed out that while all the other proposals talked at length about themselves first, and then about their proposal, EDGE's focus was on the mall. Furthermore, they added that EDGE had done significant research for their presentation, and EDGE offered a time table of services, something the other proposals did not include.

Committee Member Weber made a motion, seconded by Committee Member Link, to recommend that Council accept the proposal submitted by EDGE. Upon vote, motion carried unanimously 3-0.

A. ADJOURN

With no other business to come before the Committee, the meeting was adjourned at 12:51 p.m.

PASSED AND APPROVED THIS 16th DAY OF APRIL, 2019



Brenda Walker, Chair

ATTEST:



Hilda Moeller, CM Admin. Assistant