

THE STATE OF TEXAS           §  
COUNTY OF ANDERSON       §  
CITY OF PALESTINE           §

The City Council of the City of Palestine, Texas convened in a Special Meeting on Monday, October 29, 2018 at 2:00 p.m., in the Council Chambers at City Hall, 504 N. Queen Street, Palestine, Texas, with the following people present:

Steve Presley, Mayor  
Mitchell Jordan, Mayor Pro Tem  
Larissa Ray Loveless, Councilwoman  
Vickey L. Chivers, Councilwoman  
Joe Baxter, Councilman  
Dana Goolsby, Councilwoman  
Ann Connor, Councilwoman

Michael Hornes, City Manager  
Teresa D. Herrera, City Secretary

Others present: Police Chief Andy Harvey, Police Captain Mark Harcrow, PEDC Director Gayle Cooper, Fire Chief Shannon Davis, Public Works Director Tim Perry, Communications Officer Nate Smith, and other interested citizens;

with the following member absent: Councilwoman Ann Connor.

**Work Session**

Mayor Presley called the Regular Meeting to order at 2:01 p.m.

**Discuss Enterprise Fleet Management's proposal for the City of Palestine. City Manager Michael Hornes**

City Manager Hornes informed that Jennifer Bertram with Enterprise Fleet Management will make a presentation on their proposal for the City of Palestine.

Ms. Bertram talked about the acquisition of the vehicle, the aftermarket vehicle customization, the financing, obtaining license, title, and registration, fuel programs, maintenance programs, telematics, driver safety, accident/risk management, and vehicle resale. The City of Palestine is looking for a solution to better manage its aging fleet. 46% of the current light and medium duty fleet is over 10 years old. She added that older vehicles have higher fuel cost, maintenance costs, and tend to be unreliable. Average age of the Emergency response fleet is 10 years old. The objective is to save city resources and budget dollars through a managed vehicle program. Utilize an open-end lease as a funding mechanism, allowing the city to acquire additional vehicles while avoiding a large capital budget outlay. Replace aged vehicles with newer models to increase fuel efficiency and reduce maintenance expense. Maintenance and repairs will be outsourced to local businesses to further stimulate economic growth and the integration of more fuel efficient vehicles will reduce carbon footprint. Establish a proactive replacement plan that maximizes potential equity at time of resale, reduces operational expenses, and increases safety.

She is proposing a five year replacement plan which includes 75 vehicles. Enterprise will meet with the City on a yearly basis to make recommendations. The City will have a dedicated, local account team to proactively manage and develop the fleet while delivering review and a fleet analysis meeting, the account manager will provide ongoing analysis, which can include best makes/models, cents per mile, total cost of ownership, and replacement analysis and monthly management reports consisting of a single invoice with all charges.

Discussion was held. Council asked that Ms. Bertram be present at the November 13<sup>th</sup> meeting for additional discussion.

**Adjourn**

With no other business to come before the Council, the meeting was adjourned at 3:54 p.m.

PASSED AND APPROVED THIS 14TH DAY OF JANUARY, 2019.

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Steve Presley, Mayor

ATTEST:

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Teresa Herrera, City Secretary

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